

## Call to Order:

1st: Brett Woeste
2nd: Patty Ball

## Attendance: Appendix A

## Welcome:

## Approval of the General Meeting Minutes, 11Sept2023

1st: Amy Rodenroth
2nd: Brett Woeste

## Old Business:

- Dayton Dragons
- Wrapped up last month.
- All checks have been received.
- \$6750+ was made from the Dayton Dragons
- Dine Outs
- August Donatos $\$ 90$
- August Skyline \$200
- September City BBQ \$168
- Vivi Bubble Tea \$358
- Chipotle on October 23rd
- November 14th trying for Elsa
- December Troni Brothers
- UD Concessions
- 3 stand captains
- Laura Harr
- Laura Malin
- Connie Smith
- Karen has the paperwork we need to get it going
- Working on training for stand captains and then Laura will put together a master list together.
- There isn't a penalty for not having enough workers.
- Concert Uniforms - Barb Oschner; new chair needed
- Patty said that there are some people who are interested, but not interested in taking it over.
- Kim Smith and her mom said they can come in during school hours to do it.
- Connie Smith, Mary Panstingel, and Lydia Brown are also interested in helping.
- Concert uniforms don't need to be fitted until the December concert.
- Discussed process for end of year drop-off.
- Euchre Party Update
- Waiting on some more information from the lady who did it before.
- Waiting on the Bridge Club to get more info on what it would cost to rent it out.
- Probably limited to Sundays.
- Had someone at every single event passing out flyers.
- Tag Day
- In-person made \$5600
- Virtual Tag Day $\$ 6221$


## New Business

- Officer's Report
- No report.
- Treasurer's Report
- Appendix B
- Looking good for the end of the year.
- Tag day is not in the current report.
- November meeting for a budget review.
- Need to present the budget for next year in December.
- Cameron gave his budget for 2024 IPE; won't approve until we do the 2024 budget review.
- Board of Trustees' Report
- No report.
- Director's Report - Andy Solomon \& Barb Siler
- Appendix C
- Grand Nats time was moved to $5: 30$ pm


## - Administrator's Report

- No report.


## - Poinsettia Sale

- Meeting scheduled next week to get everything kicked off.
- Pick-up at the high school on December 7th 4pm-8pm
- Not sure about incentives for the kids.
- Fall Invitational
- Meeting this Thursday, October 5th at 6pm
- Volunteer list going out in Charms soon.
- Trying to get more kids involved in band guides - can volunteer until 2:30pm.
- Sent an email out to JROTC and NHS with a sign-up list for volunteers.
- Announcer is James Christenson
- Timers want to get together with Mr. Soloman to get the rules.
- Goodwill Drive to Victory
- We lost to Valley View.
- Will receive $\$ 200$ for participating.


## - Open Forum:

- No new status update on uniforms.
- Brett

■ We had prop supplies donated last Fall and Brett sold to Springboro and received a $\$ 300$ check from Springboro.
■ Rented a UHaul for Obetz - waiting on the RFP for it.

- Sponsorships - wanting to see if the businesses that we have sponsorships with wanted to set-up a booth at the Command Performance.
- Bill for the signs we had made for the sponsorships - Mark Kottman will pay the bill if he doesn't want a gold membership, if he wants the gold membership, we will pay the bill.
- DCI reached out to Brett - wanted to review things from our last event. They want us to do it again next year. Brett believes they will want the $\$ 12,500$ upfront. Brett would like to sell it to schools. We have time to make a decision.
- Nick asked if we wanted a coffee truck for our Fall Invitational and Koana Ice is also coming.
- Kristi is going to ask Vivi Bubble Tea if they wanted to come to our Fall Invitational.


## - Adjourn:

- 1st: Brett Woeste
- 2nd: Amy Silance

Appendix A Attendance<br>Jeryle Ball<br>Andy Soloman<br>Brett Woeste<br>Nick Falzerano<br>Rachele Alban<br>Michaela Kronenberger<br>Troy Miller<br>Amy Silance<br>Patty Ball<br>Amy Rodenroth<br>Kim Smith<br>Karen Beidelschies<br>Kristi Magee<br>Barb Siler

## Appendix B <br> Treasurer's Report

## Treasurer Report: Through Sep 2023



Booster Funds Overview:

- The boosters provide supplemental monetary support for the music programs. This is above and beyond what is covered by program fees.
- Primary support is for Marching band, IPE (Indoor percussion ensemble) and Winter Guard.

| Actual 2023: |  |
| :--- | ---: |
| Fiscal YTD Revenue: | $\$ 95,239.21$ |
| Fiscal YTD Expenses: | $\underline{92,315.00}$ |
| Fiscal YTD Surplus/(Deficit): | $\$ 2,924.21$ |

Expected 2023:

| Fiscal YTD Revenue: | $\$ 149,007.18$ |
| :--- | ---: |
| Fiscal YTD Expenses: | $141,712.48$ |
| Fiscal YTD Surplus/(Deficit): | $\$ 7,297.70$ |

BALANCES*

| Assets: |  | Liabilities: |  |
| :--- | ---: | :--- | ---: |
|  |  | Uniform Replacement** | $\$ 14,471.59$ |
| Checking | $\$ 52,947.77$ | Credit card balance | $1,653.03$ |
| Savings | $65,151.44$ | Other Passthrough - NYC, etc. | $-2,236.75$ |
| Total Assets | $\$ 118,099.21$ | Total Liabilities | $\$ 12,234.84$ |

*Please note the balances section is under construction. Need to investigate for completeness.
${ }^{* *}$ To date, we have paid $50 \%$ down payment on the first delivery of uniforms. $\$ 12,075$ will be owed when delivered.

| Monies Received from Donations/Fundraisers (Jul)* |  |  |
| :---: | :--- | ---: |
| \# | Source | Amount |
| 1 | Tag Day | $\$ 3,50.40$ |
| 2 | Dayton Dragons | 750.00 |
| 3 | Avenue of Flags | 572.00 |
| 4 | DCl | 400.00 |
| 5 | Dine Ins | 200.00 |
| 6 | Individual Sponsors | 62.50 |
| *Does not include accompanying expenses |  |  |

Treasurer Activities/Notes/To-Do's

| $\#$ | Status | Description |
| :---: | :---: | :--- |
| 1 | $\square$ | Update treasurer's playbook - upcoming |
| 2 | $\square$ | Reimbursement for Marching band salary - submitted |
| 3 | $\square$ | Budget for 2024 |

ADDITIONAL INFORMATION


Where does the Money Go?*
Projected for 2023
*Excludes fundraising and invitational expenses. Program expenses are netted with income received from school for reimbursement.


Treasurer Report: Through Sep 2023


Income and Expense Summary:

| Items Not Netted: | 2019 | 2020 | 2021 | 2022 | 2023 YTD | 2023 Prj | 2023 YTD + Prj | 2023 Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income: |  |  |  |  |  |  |  |  |
| Donations | \$7,759 | \$15,591 | \$19,031 | \$4,297 | \$13,879 | \$2,176 | \$16,055 | \$11,300 |
| Misc Income Other | 3,558 | 5,475 | 85 | 938 | 1,090 | 122 | 1,212 | 1,212 |
| Expense: |  |  |  |  |  |  |  |  |
| Student Credits | $(5,095)$ | $(3,526)$ | $(3,349)$ | $(2,328)$ | $(1,754)$ | $(2,746)$ | $(4,500)$ | $(4,500)$ |
| General \& Admin | $(2,817)$ | $(1,725)$ | $(2,949)$ | $(4,300)$ | $(3,651)$ | $(1,289)$ | $(4,940)$ | $(4,523)$ |
| Socia/Hospitality | $(1,215)$ | (414) | (298) | (742) | (167) | (483) | (650) | (650) |
| Music Programs | (650) | (727) | 0 | 0 | 0 | 0 | 0 | 0 |
| Food Cormittee | 179 | 0 | $(1,005)$ | $(1,121)$ | (387) | $(1,813)$ | $(2,200)$ | $(2,200)$ |
| Misc. Fundraising Expenses | 0 | (300) | 0 | (175) | 0 | (200) | (200) | (200) |


| Marching Band | (\$21,828) | $(\$ 12,978)$ | $(\$ 18,085)$ | $(\$ 28,022)$ | (\$24,912) | $(\$ 5,190)$ | $(\$ 30,102)$ | $(\$ 30,102)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Winter Guard | $(18,470)$ | $(8,399)$ | $(19,108)$ | $(16,706)$ | $(11,961)$ | $(2,590)$ | $(14,552)$ | $(14,552)$ |
| IPE | $(15,112)$ | $(11,415)$ | $(10,294)$ | $(14,286)$ | $(11,461)$ | $(2,169)$ | $(13,629)$ | $(13,629)$ |
| DCI Invitational | \$0 | \$0 | \$0 | \$0 | \$1,334 | \$0 | \$1,334 | \$375 |
| Fall Invitational | 11,268 | 0 | 2,022 | 10,977 | (450) | 9,358 | 8,908 | 8,908 |
| Winter Invitational | 10,806 | 8,123 | 3,068 | 4,351 | 3,730 | 0 | 3,730 | 3,730 |
| Golf Outing | 0 | 0 | 0 | 11,937 | 6,570 | 0 | 6,570 | 11,500 |
| Dayton Dragons | 0 | 0 | 0 | 0 | 6,298 | 0 | 6,298 | 6,100 |
| Social Fundraiser | 0 | 0 | 0 | 0 | 2,221 | 0 | 2,221 | 2,221 |
| Scrip | 3,475 | 6,783 | 9,587 | 2,147 | 2,274 | 726 | 3,000 | 3,000 |
| Tag Day | 9,357 | 2,483 | 9,487 | 7,662 | 5,662 | 2,470 | 8,132 | 8,132 |
| Dine In | 2,587 | 3,053 | 3,625 | 4,331 | 2,338 | 1,758 | 4,096 | 4,096 |
| Spring Flow ers | 5,501 | $(3,822)$ | 7,552 | 5,632 | 5,362 | 0 | 5,362 | 5,362 |
| Poinsettas | 1,432 | 3,148 | 3,738 | 3,237 | (98) | 2,962 | 2,864 | 2,864 |
| Raffle | 296 | 0 | 1,050 | 2,631 | 822 | 1,078 | 1,900 | 1,900 |
| Mattress Fundraiser | 0 | 0 | 0 | 0 | 3,265 | 0 | 3,265 | 3,265 |
| Avenue of Flags | 0 | 0 | 0 | 768 | 1,692 | 0 | 1,692 | 1,000 |
| Amazon Smile | 382 | 652 | 851 | 834 | 616 | 0 | 616 | 616 |
| Corn Fritters | 453 | 0 | 0 | 801 | 614 | 0 | 614 | 614 |
| Sprit Wear | 0 | 223 | 679 | 359 | 0 | 200 | 200 | 200 |
| Yankee Candle/Charleston Wrap | 1,316 | 0 | 637 | 290 | 0 | 0 | 0 | 0 |


| Historic (informational) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Calendars (deleted) | \$ | - | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Car Wash |  | 1,060 | 4,600 | 0 | 0 | 0 | 0 | 0 | 0 |
| Euchre Party |  | (200) | (253) | 441 | 0 | 0 | 0 | 0 | 0 |
| Expenses (historic) |  | $(2,062)$ | 2,318 | 0 | 0 | 0 | 0 | 0 | 0 |
| Food Truck Rally (deleted) |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ford Drive Event |  | 2,085 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Peeler Cards |  | 1,853 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Pes |  | 958 | 0 | 1,285 | 1,471 | 0 | 0 | 0 | 0 |
| Souvenirs |  | (7) | 0 | 420 | 0 | 0 | 0 | 0 | 0 |
| UD Concessions |  | 3,974 | 808 | 0 | 0 | 0 | 0 | 0 | 0 |
| Winter program Fees (Deleted) |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Y ard Signs |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

## Treasurer Report: Through Sep 2023



## Program Fees and Booster support:

Program fees are paid by families to the school accounts. The program fees do not cover the full cost of the programs for Open Guard, IPE and Marching Band.


Uniforms:

|  | First Phase - funded and ordered <br> Quantity |  |  |  |  |  | Unit Price | Amount |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Component | 70 | $\$$ | 180 | $\$$ | 12,600 |  |  |  |
| Cesario Jacket | 70 | $\$$ | 75 | $\$$ | 5,250 |  |  |  |
| Cesario Dress Shirt | 70 | $\$$ | 45 | $\$$ | 3,150 |  |  |  |
| Cesario Lycra Shirt | 70 | $\$$ | 45 | $\$$ | 3,150 |  |  |  |
| Cesario Gauntlet |  |  |  | $\$ 24,150$ |  |  |  |  |
| Total |  |  |  |  |  |  |  |  |


| Component | Still Outstanding <br> Quantity | Unit Price | Amount |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Cesario Bib Pants | 70 | $\$$ | 72 | $\$$ | 5,040 |
| Cesario Hip Cape | 70 | $\$$ | 48 | $\$$ | 3,360 |
| Cesario Hat Wrap | 70 | $\$$ | 57 | $\$$ | 3,990 |
| Apollo | 70 | $\$$ | 38 | $\$$ | 2,660 |
| Plume | 70 | $\$$ | 21 | $\$$ | 1,470 |
| Total |  |  |  | $\$ 16,520$ |  |

Money on hand for Uniforms

| Received to date | $\$$ | 26,547 |
| :--- | :--- | ---: |
| Spent or earmarked for first phase order |  | 24,150 |
| Money Available | $\mathbf{\$}$ | $\mathbf{2 , 3 9 7}$ |

## Appendix C Director's Report

## DIRECTOR'S REPORT

Monday, October 2nd, 2023

- Past events:
- Thanks to everyone who helped with Cedar Point/Obetz chaperoning and food for Obetz as well!
- Thanks to our pit crew, Larissa Scott, Mike Hill, and Brett Woeste for their help with our truck breakdown on the way to Obetz
- Upcoming events:
- 
- Marching Band
- Homecoming/Alumni Night - THIS FRIDAY!
- Upcoming visit with Mr. Carbone next week - program coordinator!
- MSBA Bellbrook Invitational
- Registered Bands as of $10 / 2 / 2023$ (13 total bands)
- Class A
- Indian Hill High School
- Simon Kenton High School
- Switzerland County High School Marching Band
- Williamsburg High School Marching Band
- Class AA
- Madison Marching Band
- Class AAA
- Bellbrook High School
- Goshen High School
- Greenon Marching Knights
- Martha Layne Collins High School
- Class AAAA
- Dixie Heights High School
- Hilliard Bradley Marching Band
- Marion Harding Marching Band
- Class AAAAA
- Larry A. Ryle High School
- BOA Grand Nationals- performance time has been UPDATED:
- Friday $11 / 10$ at $5: 30 \mathrm{pm}$
- Concert Band
- Looking forward to our first concert performance of the year - the Halloween Spooktacular on Wednesday, October 18th, featuring all the bands, grades 7-12.
- The bands are honored to be welcoming nationally recognized wind band conductor, Mr. Alfred Watkins, for clinics with our ensembles on Tuesday, October 24. Mr. Watkins will be spending the day with us and visiting all our bands, grades $8-12$. He will also spend a little time with marching band after school that day.
Dr. Alfred L. Watkins is Co-Musical Director and Conductor of the Cobb Wind Symphony. He is former Director of Bands at Lassiter High School in Marietta, Georgia for 31 years. Mr. Watkins is a 1976 graduate of Florida A\&M University. In 2022, he was conferred an Honorary Doctorate from the VanderCook College of Music. His bands have earned the Sudler Flag of Honor, Sudler Shield, and Sudler Silver Scroll and have performed at 32 invitational concert band events. He has conducted All-State High School Bands in 27 states and has worked with bands in 38 states.


## Ensembles under Dr. Watkins' batons have performed Midwest Band Clinic (five times), MFA National Festival (six

 times), GMEA. Convention (six times) and the NBA Convention. The Lassiter Trojan Marching Band has performed in Rose Parade and Macy's Thanksgiving Day Parade. They are the 2-time Bands of America Grand National Champions and winner of nine Bands of America Regionals. The Lassiter Winter Color Guard was named the 2-time Winter Guard International World Champions and the Lassiter Percussion Ensemble performed at the GMEA Convention, MFA National Percussion Festival twice and won the PAS "Call for Tapes" in 2007.Dr. Watkins is a member of the ABA, FAMU Gallery of Distinguished Alumni, CS Institute Hall of Fame, BOA Hall of Fame, MBDNA Hall of Fame, and has received the Edwin Franko Goldman Award from ASBDA. He has received the KKY "Distinguished Service to Music Award" and was the PBM "International Bandmaster of the Year in 2020." He was awarded the "2022 Outstanding Conductor Award" by the Association of Community Bands. He has received 27 Certificates of Excellence from the NBA, the Sudler Order of Merit from the John Philip Sousa Foundation, and the Band World Magazine Legion of Honor Award. Dr. Watkins is a Co-Founder of MBDNA and is on the Advisory Boards of the Midwest Clinic and Association of Concert Bands.

The $\$ 1.5$ million Alfred L. Watkins Band Building at Lassiter High School bears his name.

